



SELECT MOBILE
— BOTTLEERS, INC. —

"You have a great wine, we have a great line"

TRAILER #2

SERVICE PACK for 2006

Capable of:

Up to 2,500 cases per day*

Rotary Screw Cap Machine

2-head Pressure Sensitive Impresstick Labeler

Steam Sterilization

Low D. O. Pick-Up

Please review the following contract. If you have any questions or concerns, please contact us. Otherwise, please sign the first page and initial all subsequent pages. Fax the contract back to Select Mobile Bottlers, Inc. at (707) 252-8839.

Select Mobile Bottlers, Inc. will keep this contract on file for one year for all wine bottled for your winery during that year.

(*based on number of wines, line changes, etc...)



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PRICE SHEET

Full Service (Sparging, Fill, Cork and Capsule or Label)	\$ 2.15 / case
Partial Service (Sparging, Fill, & Cork or Capsule & Label)	\$ 1.85 / case
Trailer Set-up Fee	\$ 350.00
Line Changes	\$ 250.00 each
Magnums and 375ml (if less than 250 cases)	\$ 300.00 each
Bottling technicians overtime (over 8 hours)	\$ 300.00 / hour

BOTTLING HOURS ARE 8:00AM TO 4:30PM

Minimum per day charge**	\$ 4,000.00
Minimum half day charge (less than 750 cases.)	\$ 2,000.00
Hourly Bottling Rate (If bottling less than 50 bottles per minute, minimum hourly rate applies)	\$ 700.00

**A “minimum per day” charge will apply to any cancellations dating less than 60 days from scheduled bottling date. If we are able to re-schedule with another client, no fee will be charged to the winery.

FILTERS ARE SOLD AT COST

Millipore Sterile Filter.45	\$ 425.00 each
Millipore Pre-Filter .50	\$ 265.00 each
Millipore 10. Micron (bug catcher)	\$ 60.00 each
Out-of-town food & lodging (per night, per person)	\$ 150.00

Terms: Due Upon Completion of Service

I have read the above and agree to the prices and terms as stated and accept them in reference to the scheduled bottling and Addendum Work Order.

Signature_____

Please Initial_____

Date_____

Winery_____



SELECT MOBILE BOTTLEERS, INC.

1. All wines must be "Bottle ready" upon our arrival. This includes polish filtration or sterile EK filtration if necessary. No in-line pad filtration will be allowed in series to bottling trailer. The filtration available in the bottling trailer is to be considered an insurance policy rather than an actual "FILTRATION."
2. We provide two 30"- Millipore sanitary housings with code 7 type attachment. Any filtration desired by winery will require the purchase of filters at Market Price. SMB Inc. stocks the following Millipore Filters: .50 Depth Pre-Filters, .45 Sterile Filters, and 10 Micron (bug catcher) Filters. If you have a special need, please allow 4 weeks for delivery.
3. Wines must be at least 60 degrees Fahrenheit prior to commencement of bottling; this will help to eliminate condensation on bottles and enhance label application.
4. To check for line compatibility, please submit packaging components to:
Select Mobile Bottlers, Inc._at 14 Hall Ct., Napa, CA 94558
5. Winery is to provide personnel physically able to perform strenuous activity such as forklift driver, Personnel to dump bottles on unscrambling table, Personnel to pack cases and be responsible for checking package appearance, Personnel to label, stamp, and palletize the filled wine cases and a Person to fill screw cap hopper if winery is using screw caps.

SPECIAL CIRCUMSTANCES may require an additional person. For example, when bottling severely tapered bottles, or top heavy bottles, an extra person is needed to right bottles on the line.

...Or if the wine bottle necks are out of alignment and/or the capsules do not fit the bottle correctly, the capsule dispenser is unable to dispense properly. This will cause many wasted capsules and will force a slowdown of the line. Two extra personnel are required to hand foil and running slow may keep wine from being bottled on schedule and may cause overtime charges.

If you have any questions or think you have a special circumstance, please contact us prior to bottling.

6. Winery needs to supply 2 sanitary buckets for wine rinsing.
7. Select Technicians are responsible for line production speeds, not supervision of winery supplied personnel so winery may want to supply winery staff supervision.



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8. Winemaker or elected cellar person must be present upon arrival. Winery staff member must be able to make decisions and be aware of the location of all supplies necessary to complete the bottling. **This person is responsible for wine pump and hose sanitation and delivery of 'correct' supplies to bottling trailer. Supplies will consist of wine, corks, bottles, labels, and capsules for the current wine being bottled.**
9. Winery is to provide a forklift suitable to move product to and from bottling trailer in an efficient time frame taking into consideration it may be necessary to drive forklift on gravel or uneven surfaces.
10. Winery is expected to have all supplies on winery premises prior to scheduled bottling. This includes glass, corks, capsules, labels, etc...
11. No re-sterilized glass allowed. Although these bottles are sanitary, the mold numbers are not consistent, causing bottle size fluctuation. This situation will damage equipment, and or cause excessive glass breakage.
12. Winery is responsible for installing electrical connection, please see attached electrical spec sheet.
13. Winery must provide a water supply of at least 6 gallons per minute and 50 psi continuously to bottling trailer.
14. Our trailer uses a 16 Spout Sparger. We recommend a large low-pressure nitrogen tank (dewer) per 1,500 cases +/- . For very light sparging we recommend a minimum of 6 high-pressure cylinders per day.
15. We use standard 1-1/2 tri-clover fittings on our pump and bottling trailer. We supply 100 feet of wine hose from winery to our trailer. If the trailer site exceeds more than 100 feet, winery will supply additional hose needed with 1-1/2 tri-clover ends.
16. **Select Mobile Bottlers, Inc.** assumes the right to reschedule wineries as needed. While this occurrence is rare, occasionally circumstances beyond our control arise and rescheduling is required.

We take pride in our Bottling Trailer to insure that it looks and performs as it did when we arrived at your Winery. Any damage to the Trailer or its parts caused by the Winery or its Employees, temporary or permanent, by Forklift or otherwise, will be the Winery's Responsibility to Repair or Replace.



SELECT MOBILE BOTTLEERS, INC.

ELECTRICAL SHEET TRAILER

OUR BOTTLING TRAILER REQUIRES POWER SUPPLIED BY WINERY

1. 240 or 208 volts, 3-phase 60 HZ, with a dedicated circuit breaker of 60-amps.
2. A Cutler Hammer, part # Nema-3R or Equivalent, Service Disconnect Box, capable of 60-amp 3-Phase, non-fusible Disconnect Box for 2-gauge wire with grounding lug. We recommend Rexel Nor-Cal Valley Electrical Supplies, 2009 Morlan Dr. Napa, (707) 2571872 as a local supplier.
3. We run 3-Hot, 1 Ground plus a Neutral with a dedicated grounding lug, large enough for 2-gauge wire.

...OR...

1. 480 volts at 30-amp, 3-phase. We have a dedicated circuit breaker of 30-amps
2. This Disconnect Box must be located within 100 feet of the Bottling Truck; as we have 110 feet of cord to reach the Winery. Your Local Electrician will be able to install this for your
3. If your Winery does not have either 240/3-phase/60-amp OR 480/3-phase/30-amp Power -Generators are available from local equipment rental companies, at the winery's expense. The equipment company will usually deliver and pick up for your convenience. We will be able to hook up a 'Pigtail' to the Generator for the power.



SELECT MOBILE

— B O T T L E R S , I N C . —

BOTTLE SPECIFICATION SHEET

750 ML Bottle

74-77 mm Diameter Part # 78

76-79 mm Diameter Part # 80

80-84 mm Diameter Part # 85

85-90 mm Diameter Part # 91

91-93 mm Diameter Part # 94

1.5 Litre Bottle

98-103 mm Diameter Part # 104

103-106 mm Diameter Part # 107

107-111 mm Diameter Part # 112

375 ML Bottle

57-63 mm Diameter Part # 64

63-65 mm Diameter Part # 66

66-71 mm Diameter Part # 72

PLEASE NOTE THAT MAXIMUM BOTTLE HEIGHT IS 15 ³/₄ INCHES



SELECT MOBILE BOTTLEERS, INC.

PRESSURE SENSITIVE LABELS SPECIFICATIONS

Machine Type: Impresstik VAC 3000

The Impresstik Labeler uses vacuum belt technology on a linear style machine. This provides good quality label application on most all round glass containers.

IMPORTANT When creating a label to apply to a tapered bottle you should consider printing front and back labels on separate webs. This allows us to adjust for skewed labels on an individual basis. Crowning and tapering the labels for tapered bottles will also produce the best label application.

The following printing specifications are required for labels to run smoothly on our machines:

1. Front and back same web, or front and back labels will be printed on separate webs.
2. Same web when not using tapered bottles.
3. Labels to be wound Industry Standard #4
(Labels face outside roll with left edge on either label leading).
4. A minimum of 1/8 inch Spacing between Labels for electronic sensing.
5. Label rolls must not exceed 14 inches in overall diameter or excessive waste might occur
6. Maximum overall label height is 6 inches. Minimum overall label height is 3/4 inch
7. Minimum label width is 2 inches
8. Center of label core is 3 inches
9. Although this machine will apply virtually any size label, You must be aware that large labels will find the imperfections in the glass. This may cause bubbles in the labels. For best results, multiple smaller labels are advised.



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10. Please inquire with Select Mobile Bottlers, Inc. regarding Clear Film Labels and their compatibility with our equipment. Clear labels tend to trap air pockets that remain visible through the label. Generally samples are required 60-days in advance for testing.
11. We recommend a maximum of 60-lb lable stock; if heavier, we will need samples to check for compatibility with the labeler.

IMPORTANT

We are not responsible for the quality of your label printing process. We use top of the line equipment, Impresstik Vac 3000, one of the 'Best' in the world which provides good quality label application.

The winery is responsible for the following issues with their labels and the printing thereof:

- Die strike issues
- Release issues
- Adhesive Issues

Select Mobile Bottlers, Inc. will not accept liability for label printing problems.

Select Mobile Bottlers, Inc. will not accept liability for label issues after bottling, due to cold and or damp storage of finished case goods.

Roll Chart for Wine Label Unwinding for the Impresstik Labeler No. 4 - Outside Left

